



**COMMITTED TO
INNOVATE**

PT Bekasi Fajar Industrial Estate Tbk

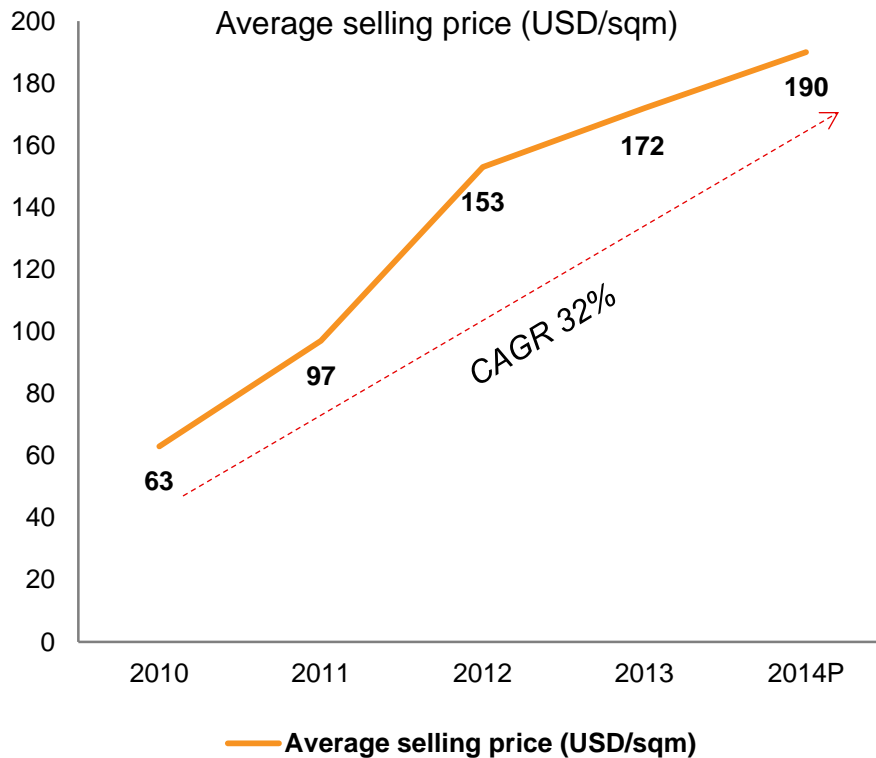


INVESTOR HIGHLIGHTS

BEST.IJ 9M 2014

20 Nov 2014

Financial Summary



	9M 2014
Accounting land sales (ha)	22.7
Marketing land sales (ha)	22.2
Landbank – gross (ha)	925
Landbank – net (ha)	667
Avg. selling price (USD/sqm)	189

Financial Summary



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	FY 2011	FY 2012	FY 2013	9M 2013	9M 2014
Inventories (IDR bn)	1,450	1,545	2,400	2,452	2,465
Total Assets (IDR bn)	1,644	2,286	3,360	3,402	3,585
Int. Bearing Loan (IDR bn)	251	227	542	559	526
Total Equity (IDR bn)	895	1,770	2,477	2,209	2,737
Sales (IDR bn)	476	965	1,324	782	496
Gross Profit (IDR bn)	194	570	946	600	369
EBITDA (IDR bn)	176	544	849	539	333
Net Profit (IDR bn)	120	470	744	477	279
ROAE	13.8%	35.3%	35.0%	25.8%	11.3%
Debt to Equity	0.3	0.1	0.2	0.3	0.2
EBITDA Margin	37.0%	56.4%	64.1%	69.0%	67.2%



Thank You

PT Bekasi Fajar Industrial Estate Tbk.

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Company Disclaimer



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