



PT Bekasi Fajar Industrial Estate Tbk

Investors Highlight – 1H 2022

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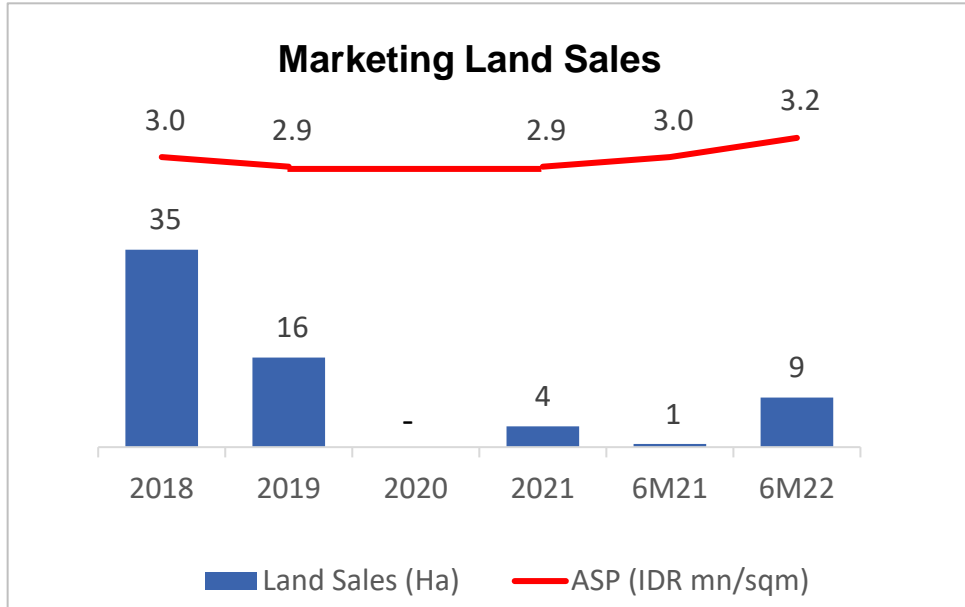
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1H 2022 Performance and Update



1H-2022 Update

- ❑ The Company maintained 2022 marketing sales target of 20 hectares with average selling price target of IDR 2.7 - 3.5 million/sqm.
- ❑ On the first half of 2022, the Company achieved 9 hectares marketing land sales to automotive, F&B, packaging industries
- ❑ As of 30 June 2022, the Company's pipeline is 85 hectares

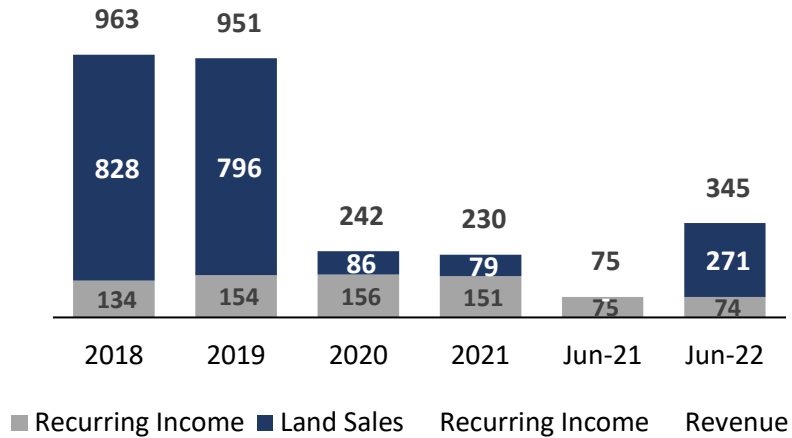
New USD Loan

- ❑ On 22 July 2022, the Company signed a USD 90 million syndicated credit facility agreement with Bank Permata, Bank Mandiri, Indonesia Eximbank, Indonesia Infrastructure Finance, and Bank Jtrust
- ❑ The purpose of the loan are to fully prepaid the existing USD syndication loan and to fund the infrastructure development of data center area
- ❑ Tenor of the loan: 78 months.

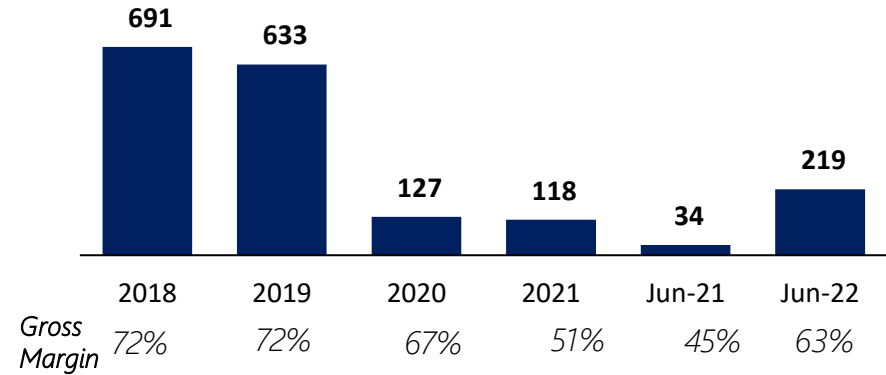
		1H22	1H21
Marketing Land Sales	Area (ha)	9	1
	ASP (IDR mn/sqm)	3.2	3.0
Accounting Land Sales	Area (ha)	9	-
	ASP (IDR mn/sqm)	3.2	-
Land bank	Gross (ha)	1,040	1,042
	Net (ha)	693	698
	Addition (ha)	1	3

Financial Performance 1H 2022

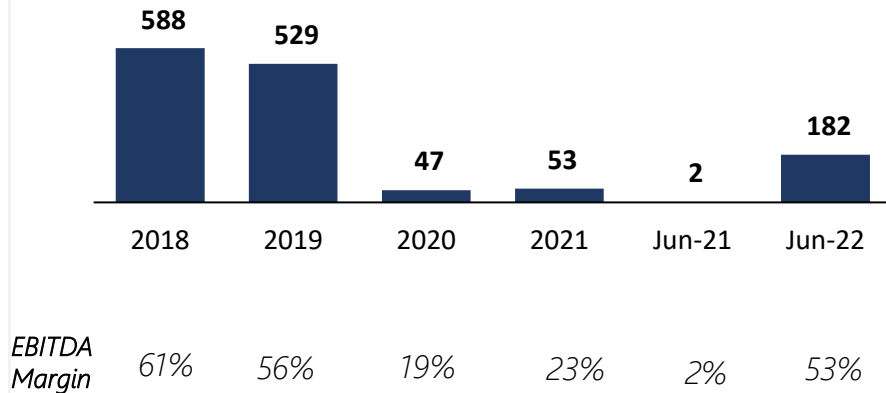
Sales (IDR billion)



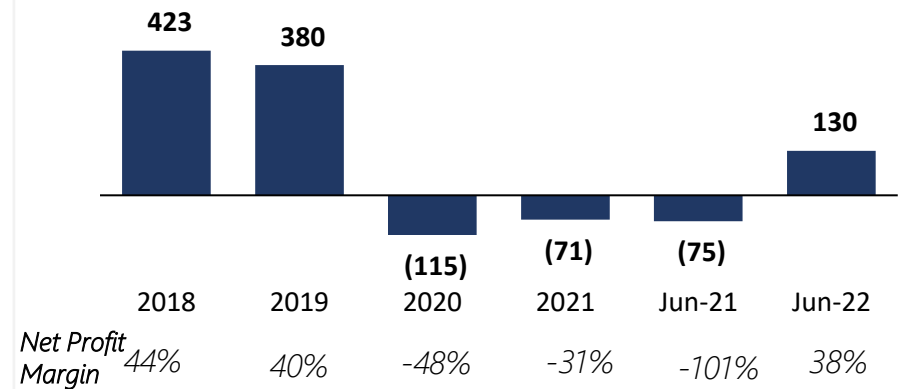
Gross Profit (IDR billion)



EBITDA (IDR billion)

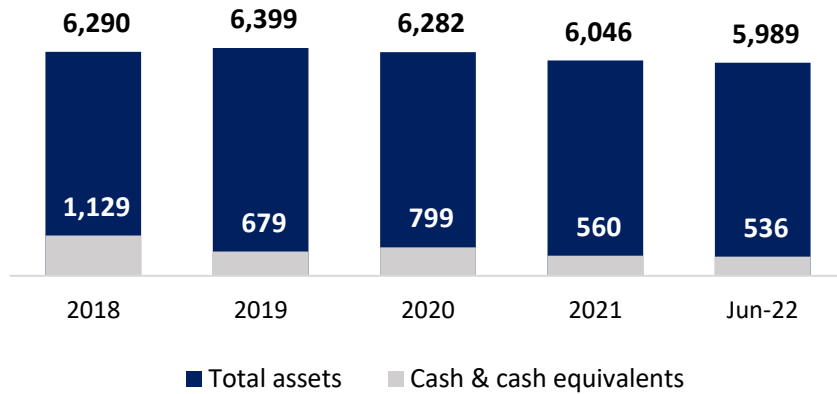


Net Profit (IDR billion)

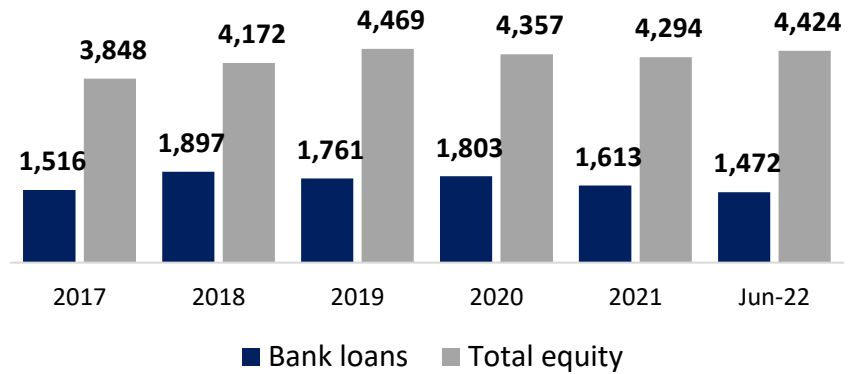


Financial Position 30 June 2022

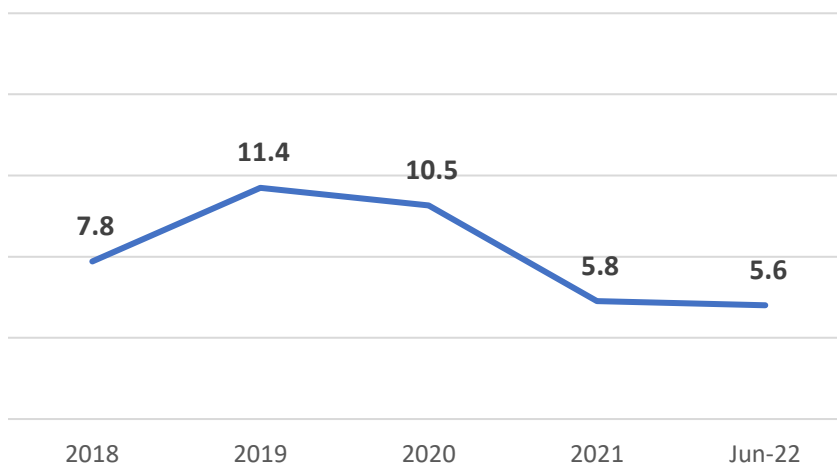
Cash and Total Assets (IDR billion)



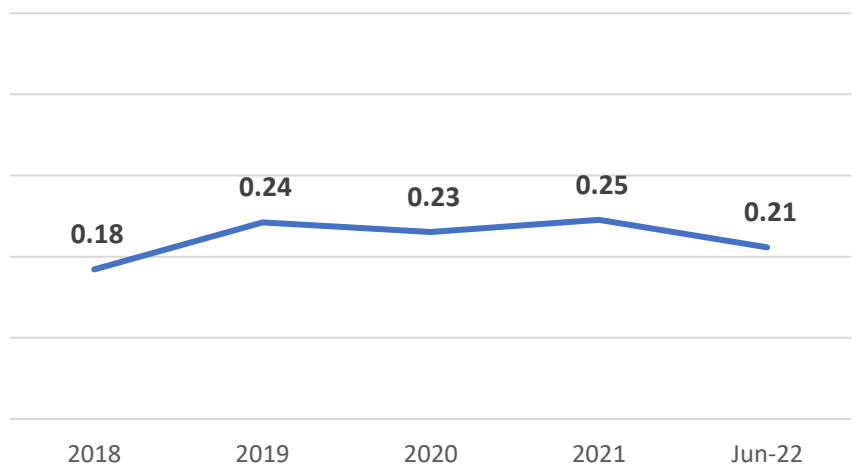
Bank Loans and Total Equity (IDR Billion)



Current Ratio



Net Debt to Equity





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